

Camp Donegal 2012 Proposed Budget

	BUDGET <u>2012</u>	BUDGET <u>2011</u>	ACTUAL <u>Jan-Aug '11</u>	ACTUAL <u>2010</u>	<u>% INCREASE / DECREASE</u>
<u>INCOME</u>					
21100 · FACILITY RENTAL	\$ 50,000	\$ 45,000	\$ 38,012	\$ 44,858	11.1%
21200 · PROGRAM	\$ 5,000	\$ 5,000	\$ 4,089	\$ 3,299	0.0%
21300 · SUMMER CAMP	\$ 123,000	\$ 124,000	\$ 107,740	\$ 97,859	-0.8%
21500 · CONTRIBUTION INCOME	\$ 30,000	\$ 20,000	\$ 21,139	\$ 15,080	50.0%
21800 · PRESBYTERY SUPPORT	\$ 75,000	\$ 80,000	\$ 53,333	\$ 80,000	-6.3%
21900 · MISCELLANEOUS	\$ -	\$ -	\$ -	\$ 94	
TOTAL INCOME	\$ 283,000	\$ 274,000	\$ 224,313	\$ 241,190	3.3%
<u>EXPENSES</u>					
22000 · PAYROLL EXPENSES/PERSONNEL					
<u>Administrator Salary Package</u>					
Annuity/Medical/Supplement Benefits	\$ 9,276	\$ 9,050	\$ 5,428	\$ 8,933	2.5%
Continuing Education	\$ 500	\$ 500	\$ 175	\$ 424	0.0%
Salary	\$ 35,675	\$ 34,806	\$ 24,096	\$ 35,018	2.5%
Payroll FICA Taxes	\$ 2,729	\$ 2,663	\$ 1,843	\$ 2,601	2.5%
Travel Reimbursement	\$ 1,520	\$ 1,482	\$ 1,307	\$ 2,138	2.6%
Total Administrator Salary Package	\$ 49,700	\$ 48,500	\$ 32,849	\$ 49,114	2.5%
<u>Year Round Staff</u>					
Continuing Education (All)	\$ 500	\$ 363	\$ 595	\$ 475	37.7%
Maintenance	\$ 13,741	\$ 13,935	\$ 5,800	\$ 14,303	-1.4%
Administrative Assistant	\$ 13,241	\$ 13,435	\$ 6,477	\$ 12,447	-1.4%
Housekeeping	\$ 9,200	\$ 9,359	\$ 5,372	\$ 7,964	-1.7%
Food Service & Retreats	\$ 13,310	\$ 9,193	\$ 8,496	\$ 11,272	44.8%
Total Year Round Staff	\$ 49,992	\$ 46,284	\$ 26,740	\$ 46,461	8.0%
Total Program Staff (Summer)	\$ 48,308	\$ 52,216	\$ 53,219	\$ 50,325	-7.5%
Total 22000 · PAYROLL EXPENSES/PERSONNEL	\$ 148,000	\$ 147,000	\$ 112,808	\$ 145,900	0.7%
23200 · ADMINISTRATION	\$ 20,000	\$ 16,000	\$ 10,691	\$ 17,728	25.0%
23300 · FUNDS DEVELOPMENT	\$ -	\$ -	\$ -	\$ -	
23400 · UTILITIES	\$ 30,000	\$ 28,000	\$ 19,801	\$ 26,363	7.1%
23500 · BUILDING MAINTENANCE	\$ 17,000	\$ 17,000	\$ 10,622	\$ 16,106	0.0%
23600 · GROUNDS MAINTENANCE	\$ 15,000	\$ 14,500	\$ 8,263	\$ 14,835	3.4%
23700 · RETREAT PROGRAM	\$ 7,000	\$ 6,000	\$ 5,406	\$ 6,497	16.7%
23800 · SUMMER CAMP EXPENSE	\$ 42,000	\$ 42,000	\$ 35,380	\$ 43,580	0.0%
23900 · PUBLICITY	\$ 4,000	\$ 3,500	\$ 2,135	\$ 2,710	14.3%
Total NON-PAYROLL RELATED EXPENSES	\$ 135,000	\$ 127,000	\$ 92,298	\$ 127,819	
TOTAL EXPENSES	\$ 283,000	\$ 274,000	\$ 205,106	\$ 273,719	3.3%
NET INCOME	\$ -	\$ -	\$ 19,207	\$ (32,529)	

Camp Donegal Proposed Rates 2012

Rental Rates	2012		2011		2010	
	Rate	Minimum	Rate	Minimum	Rate	Minimum
Day Use						
Donegal Hall						
Weekend Day	\$185	N/A	\$185	N/A	\$175	N/A
Weekday Day	\$80	N/A	\$80	N/A	\$75	N/A
Barmen Lodge	\$105	N/A	\$105	N/A	\$100	N/A
Koinonia Pavilion	\$42	N/A	\$42	N/A	\$40	N/A
Elim Pool	\$95	N/A	\$95	N/A	\$90	N/A
Chapel (Wedding Rate)	\$210	N/A	\$210	N/A	\$200	N/A
Overnight Use						
Donegal Hall & Cabins (25 person minimum, 64 capacity)						
One night Weekend Event	\$36	\$900	\$34	\$850	\$32	\$800
Two night weekend event	\$41	\$1,025	\$39	\$975	\$37	\$925
Week night (Sunday-Thursday)	\$16	\$400	\$15	\$375	\$14	\$350
Donegal Hall & Cabins: Lodging & Food Service Package (25 person minimum, 64 capacity)						
One night Weekend Event						
(3 meals/1 snack)	\$56	\$1,400	\$54	\$1,350	\$51	\$1,275
Two night weekend event						
(4 meals/2 snacks)	\$67	\$1,675	\$66	\$1,650	\$63	\$1,575
Week night (Sunday-Thursday)						
(3 meals/1 snack)	\$39	\$975	\$37	\$925	\$35	\$875
Barmen Lodge (15 person minimum, 32 capacity)						
One night Weekend Event	\$29	\$435	\$28	\$420	\$27	\$405
Two night weekend event	\$36	\$540	\$34	\$510	\$32	\$480
Week night (Sunday-Thursday)	\$16	\$240	\$15	\$225	\$14	\$210
Donegal Hall, Cabins & Barmen Combined (40 person minimum, 96 capacity)						
One night Weekend Event	\$36	\$1,440	\$34	\$1,360	\$32	\$1,280
Two night weekend event	\$41	\$1,640	\$39	\$1,560	\$37	\$1,480
Week night (Sunday-Thursday)	\$16	\$640	\$15	\$600	\$14	\$560
Donegal Hall, Cabins & Barmen Combined: Lodging & Food Service Package (40 person min., 96 cap.)						
One night Weekend Event						
(3 meals/1 snack)	\$56	\$2,240	\$54	\$2,160	\$51	\$2,040
Two night weekend event						
(4 meals/2 snacks)	\$67	\$2,680	\$66	\$2,640	\$63	\$2,520
Week night (Sunday-Thursday)						
(3 meals/1 snack)	\$39	\$1,560	\$37	\$1,480	\$35	\$1,400
Calvin Cottage (4 person minimum, 16 capacity)						
One night Weekend Event	\$18	\$72	\$17	\$68	\$16	\$64
Two night weekend event	\$23	\$92	\$22	\$88	\$21	\$84
Week night (Sunday-Thursday)	\$13	\$52	\$12	\$48	\$11	\$44
Wilderness (4 person minimum, 16 capacity)						
One night Weekend Event	\$10	\$40	\$6	\$24	\$5	\$20
Two night weekend event	\$15	\$60	\$9	\$36	\$8	\$32
Week night (Sunday-Thursday)	\$7	\$28	\$4	\$16	\$3	\$12
Food Service Only Rates (20 person minimum, 96 indoor capacity)						
Breakfast Only Fee	\$6	\$120	\$6	\$120	\$6	\$120
Lunch Only Fee	\$8	\$160	\$8	\$160	\$8	\$160
Dinner Only Fee	\$10	\$200	\$10	\$200	\$10	\$200
Snack Only Fee	\$3	\$60	\$3	\$60	\$3	\$60

*Note: Children age 3 and under will have free lodging and food.

Camp Donegal Proposed Rates 2012

2012 Retreat Deposit Policy:

For all overnight retreat rentals, the deposit will be \$300.
Refunds/Transfers will be handled as follows:

- Cancellations made 61+ days prior to retreat are subject to full refund or transfer of deposit.
- Cancellations made 31 to 60 days prior to retreat are subject to 50% refund or transfer of deposit.
- Cancellations made 30 or fewer days prior to retreat date will forfeit full deposit.

Summer Camp Rates	<u>2012</u>	<u>2011</u>	<u>2010</u>
Adventure Camp			\$205
Adventure Camp CIT			\$165
Artistic Expression Camp			\$335
Artistic Expression Camp CIT			\$270
Beginning Wilderness			\$205
Bicycle Camp			\$385
Crazy Camp			\$335
Crazy Camp CIT			\$270
Critter Camp			\$335
Critter Camp CIT			\$270
Day Camp			\$205
Early Bird Discount			-\$35
Family Camp			\$50
Horse & Rider Camp			
Magical Mystery Tour			\$405
Magical Mystery Tour CIT			\$325
Night Owl Camp			\$335
Non-Refundable Deposit			\$100
S.A.L.T. Camp			\$385
Sampler Camp			\$405
Sampler Camp CIT			\$325
Sports Camp CIT			\$270
Sports Camps			\$335
Survivor Camp			
Trailblazer Camp			\$385
Water Camp CIT			\$285
Water Camps			\$355
Half-Week Camps	\$220	\$215	
Day Camps	\$220	\$215	
Full-Week On-Site Camps*	\$350	\$345	
Full-Week Specialty Camps**	\$370	\$365	
Full-Week Travel Camps***	\$420	\$415	
Full-Week Off-Site Camps****	\$400	\$395	

- 2012:** Early Bird Bonus will be a \$10 gift certificate to the camp store
CIT fees will be at 50% of camper fee (Not eligible for Multiple Camp Discount)
Multiple Camp Discount: For each full price week, camper receives \$35 discount on a second week
*Crazy, Critter, Night Owls, Wilderness, LID
**Water, Sports, Artistic Expression Camps
***S.A.L.T., Samplers, Magical Mystery Tour
****Trailblazer, Bicycle